

RICHARD A. BUCKELEW

SUMMARY

30 years of industry experience as professional manager. Responsibilities include sales, operations, bottom line profit, budgeting, forecasting and strategic planning.

Broad industry experience in Ready-mix concrete, Portland cements and aggregates.

EDUCATION

B.S., Civil Engineering, Bucknell University
B.A., Economics, Bucknell University

REGISTRATION

Professional Engineer (Civil/Structural); Fl. #71843, Va. # 11055

RELEVANT EXPERIENCE & ACCOMPLISHMENTS

Professional Accomplishments

- President RMC Florida Group, \$454M in annual sales with \$145M + EBITDA ('05)
- Served on RMC-USA executive board - \$1.6B in annual sales
- Grew Singeltary Concrete Products from \$2.5M to \$125M in annual sales in 12 years
- Acquired five (5) independent companies in the Florida market (initiated, negotiated, closed & integrated into the larger organization).
- Invented and patented "Ready Slump" (assigned to RMC) <http://www.readyslump.com> .
- Served on Florida Concrete & Products board and executive committee for several years

Management/Supervision

- Complete responsibility for sales, production, delivery, S,G&A, IT, profit, cap-ex and budget
- Managed four (4) major markets, with over 600 delivery trucks, 60 production facilities,
- Assembled and trained a highly tuned management staff that outperformed the competition
- Intimate knowledge of competitors assets including SWOT analysis of vertical competitors
- Developed an economic boundary model for lowest cost supply and delivery.

CAREER HISTORY

RA Buckelew & Associates - Consulting Engineer

Florida Rock Industries, Jacksonville, FI - Aggregate Division President, Oversaw operations of 5 hard rock mines, 12 sand mines & 2 rail terminals.

Responsible for managing sales, production, distribution, environmental compliance, cost containment, profit and budgeting. Resigned to establish American Concrete Solutions

RMC Florida Group, RMC Industries, Sarasota, FI President, Executive responsibility for RMC Florida assets; Singeltary Concrete, Ewell Industries, Krehling Industries, Florida Rock and Sand.

Operations included concrete, block, architectural block, pavers, concrete pipe, lime rock mines, sand mine & Tampa seaport terminal. Resigned after Cemex world wide acquisition of RMC

Singeltary Concrete Products, Sarasota, FI President, Executive responsibility for Singeltary assets; concrete, block, architectural block, lime rock and sand.