

BARRY S. ROPE

SUMMARY

Over thirty years' experience in shipment package design, development, and management of Packaging, Material Handling, and Industrial Engineering operations.

- Extensive worldwide distribution operations experience.
- Broad base in product/package system testing.
- Proficiency in developing technical packaging documentation.
- Working knowledge of HAZMAT regulations and requirements.
- Understanding of environmental packaging design requirements.
- Significant contributions to quality and cost reduction/containment.
- 13 years experience with service parts packaging
- Recognized for innovation and problem solving/prevention.
- Extensive international travel and responsibility.
- Quoted in national packaging and transportation publications.

EDUCATION AND TRAINING

Michigan State University School of Packaging B.S.
MTS Shock and Vibration Seminar
Kepner-Tregoe Problem Solving and Decision Making
Lansmont Advanced Shock and Vibration Seminar
Unisys Quality Seminar
IoPP Conference on Distribution Packaging
Lion Technology Hazardous Materials Transportation Seminar
On-going Training Seminars in Packaging and Distribution

PROFESSIONAL AFFILIATIONS

Past Member – American Management Association Packaging Council
Member – ASTM Committee D-10 on Packaging Standards
Past Member – Editorial Advisory Board, Journal of Packaging Technology

Member – Institute of Packaging Professionals

- Past Chair – New Technology Assessment Committee
- Past Chair – Protective Packaging of Computers & Components Committee
- Past Membership Chair – Council of Packaging Specialists
- Member – Packaging Consultants Council

Listed as Expert Witness:

- National Forensic Center, Technical Advisory Service for Attorneys
- National Freight Claim & Security Council

Listed as Consultant:

- International Trade Center, Geneva, Roster of Consultants

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- American Society for Testing and Materials
- Listed as Technical Expert:**
- Teltech Resource Network

CAREER HISTORY

Product/package system design and material handling/distribution consulting and expert witness testimony.

Unisys Corporation, Detroit, MI - Worldwide corporate responsibility for Packaging and Material Handling Engineering with a \$10 billion manufacturing company, providing functional direction and technical support to all divisions. Developed Packaging Policies and Standards – audited for compliance. Provided technical data on distribution environment hazards. Acted as liaison between distribution and manufacturing divisions and controlled cost reduction activities. Direct distribution division responsibility for Packaging, Material Handling, and Industrial Engineering.

Computer Peripherals, Rochester, MI - Printer Products division of Control data Corporation. Senior Packaging Engineer with divisional responsibility for packaging and material handling, testing, packaging material procurement, cost reduction, and vendor selection for table and console printer products.

Faygo Beverages, Detroit, MI - Packaging Quality Control Supervisor. Supervised six technicians (B.S./M.S.) in all aspects of quality control for production materials, packaging materials—glass/plastic/cans—,and final product in high speed manufacturing environment.

Parke-Davis & Company, Detroit, MI - Packaging Development Engineer. Project work developing packaging and packaging systems for new and existing products and divisional packaging cost reductions.

Eastman Kodak, Kingsport, TN - Customer service and basic research in hot melt adhesives and various skin packaging and cushioning materials/systems.

EXPERIENCE

Worldwide responsibility for Packaging and Material Handling Engineering with a \$10 Billion manufacturing company providing functional direction and technical support to all divisions. Additional experience with packaging of computers and other electromechanical devices, consumer products, service parts, and Rx/OTC pharmaceuticals.

- Drove distribution requirements as part of product design.
- Provided technical data on distribution environment hazards.
- Liaison between Distribution and Manufacturing Divisions.
- Provided training for all business units.
- Audited for compliance with packaging standards.

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- Developed two Service Parts Packaging programs.
- Developed national agreements for packaging materials.
- Developed award-winning Design for Distribution video.
- Developed Product/Package Teamwork video.
- Provided support for improved productivity in Distribution.
- Wrote Physical Distribution System Handbook.
- Won awards for profit improvement and technical excellence.
- Designed/developed first “break-away” cushioned pallet.
- Designed contest-winning dispenser package.
- Hold two patents for packaging systems.
- Developed cushion wrap material still in use after 26 years.

PARTIAL LIST OF CONSULTING CLIENTS

Unisys Corporation	Molex Corporation
Abbott Laboratories, Diagnostics Division	Mitsubishi Electronics
Dedoes Industries, Inc.	Ford Motor Company
Arkla Products Company	Powerline, Inc.
Air Products & Chemicals	SigmaFlex
Hoffman LaRoche Inc.	Robertshaw Controls Company
TRW Vehicle Safety Division	Data Products
National Pollution Prevention Center	IBM
Presto Products Company	Lacks Industries
General Electric	General Motors Corporation
J.B. Hunt Transport	Roberson – Pre-Fab Transit
FMC Corporation	Con-Way Transportation Services
American Shower and Bath	Worthington Industries
Tera Computers	MagneTeck, Inc.

HISTORY OF CASE ACTIVITY

<u>CASE</u>	<u>LOCATION</u>	<u>ATTORNEY / LAW FIRM</u>	<u>NOTES</u>
LOF vs. J.B. Hunt	Columbus, OH	None	Defense – freight claim/property loss – case review/settlement.
Drama Marble vs. Pre-Fab. Transit.	Atlanta, GA	Pre-Fab. Transit.	Defense – freight claim/property loss – trial/case lost.
Hollenbeck vs. Kmart	Detroit, MI	William J. King,	Plaintiff case – injury – deposition/settlement.
Llamas et al vs. TRW et al	Los Angeles, CA	Daniel Rodriguez	Plaintiff case – injury – deposition/settlement.

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Strong vs. Calder Brs.	Detroit, MI	Mary White	Plaintiff case – injury – <i>review.</i>
Mosqueda v APL/API et al	Los Angeles, CA	Peters & Peters	Plaintiff case – injury – <i>deposition – Trial/settlement.</i>
Hartman v Goodyear Tire & Rubber	Detroit, MI	Gordon Ginn,	Plaintiff case – injury – <i>deposition/case settled.</i>
Willamette Industries v Pre-Fab Transit	Chattanooga, TN	None	Defense – freight claim/property loss – <i>case pending.</i>
Con-Way Central v QUES Industries	Cleveland, OH	None	Plaintiff – freight claim/property loss – <i>settlement for plaintiff.</i>
Sluck vs. Arvin, Ind.	Detroit, MI	Daniel Steele	Defense – injury – <i>case dropped.</i>
Essex Wire v Chyanne Express	Rochester, NY	None	Defense – freight claim/property loss – <i>case settled.</i>
Tribby v Union Camp	Southfield, MI	David Priehs	Plaintiff – injury – <i>case settled.</i>
International Paper v Winya Stevedoring	Charleston, SC	John Hughes Cooper	Defense – property loss – <i>trial/ case lost.</i>
Green Bay Packaging v Ahsung and Suh Ryung	Seattle, WA	Anthony Gaspich	Defense/third party plaintiff –property loss – <i>trial/case won for plaintiff.</i>
Shepherd vs. TRACO	Chicago, IL	Edward Moor	Defense – death injury – <i>case settled.</i>
Lucille Lewis v Mountaineer Bulk Services, et al	Charleston, WV	Edward Pancake	Plaintiff – death injury – <i>case settled.</i>
Kevin Lyon vs. Radiometer America	Cleveland, OH	Jeffrey Elzeer	Defense – injury – <i>case settled.</i>
Perosi v Starbucks	New York, NY	Milagros Perez	Defense – injury – <i>case settled.</i>
Reed v Majestic Steel	Lake County, IL	Denise Hoeflich	Defense – injury – <i>case settled.</i>
Estate of William Fox v Sunflower Carriers	Genesee County, NY	James McElheny	Defense – injury – <i>case settled.</i>

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Chrysler v Artisian v ANR Freight	Wayne County, MI	Michael Wachsberg	Defense – injury – case <i>settled</i> .
Bosco Matoski v Hilti, Inc.	Wayne County, MI	John Harrington	Plaintiff – injury – case <i>pending</i> .
Belvedere v Exhibit Group/Carolina Frt.	Cook County, IL	Don O'Meara	Defense – death injury – case <i>settled</i> .
Victor Peredes v. Freeman Decorating	Cook County, IL	Tony Carballo	Defense – injury – case <i>won for plaintiff, in part</i> .
Stebbins v. Anheuser –Busch, Inc., et al	Saratoga County, NY	Pat Higgins	Plaintiff – injury – case <i>settled</i> .
John Lukwinski v. Stone Container	Cook County, IL	Michael Berman/ Eric Kaplan	Defense – injury – case <i>won for plaintiff at reduced amount</i> .
Terry Young v. Coca Cola	Oakland County, MI	Michael Gerou	Plaintiff – injury – case <i>pending</i>
Patrick Morrissey v. Lennox Industries	Oakland County, MI	Michael McManus	Plaintiff – injury – case <i>pending</i>
Marconi v. Conagra	Phil., PA	Sander Gorberg	Plaintiff – injury – case <i>pending</i>
McIntosh v. Welch's	Flint, MI	Michael Kelly	Plaintiff – injury – case <i>pending</i>
Ingram Micro. v. Smart OnLine	Irvine, CA	Jeff Allison	Plaintiff – property loss – case <i>settled</i>
Estate of Larry DeLaere	Flint, MI	Timothy Knecht	Plaintiff – death injury – case <i>pending</i> .